

RETAIL SALES PER SQUARE FOOT REPORT

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v.5.20 Data Basis: 2019-20

What's Included:

Total stores in sample 168,072
Total companies: 112

Retail Industry	# Firms/Chains	# Stores	Retail Industry	# Firms/Chains	# Stores
Auto & Marine Parts	3	16,762	Home Furnishings	8	3,371
Clothing and Accesso	34	26,687	Jewelry Stores	1	315
Craft & Fabric Stores	2	1,647	Miscellaneous	2	3,247
Electronics Stores	2	4,823	Pharmacies	2	22,052
General Merchandise	12	43,871	Restaurants	24	22,816
Grocery Stores	4	1,816	Shoe Stores	5	5,366
Home Improvement	4	4,829	Sporting Goods	2	1,284
Personal Care	2	6,315	Miscellaneous	3	1,307
Theaters	2	1,564			

Data Fields for each company:

- * Data Report Year
- * Sales per square foot (\$)
- * Square foot basis (gross/selling)
- * Average square feet per store
- * Sales per store(\$)
- * Total stores (#)
- * Total company store sales (\$000)
- * Industry Sample Averages (>1 firm)

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Listed Companies

Auto & Marine Parts Advance Auto Parts Auto Zone

O'Reilly Automotive

Clothing & Accessory Stores

Abercrombie & Fitch American Eagle Outfitters

Buckle

Burlington Stores

Cato

Chico's FASInc

Christopher & Banks

Citi Trends

DESTINATION XL

Express

Francesca's Boutiques

TJX Companies, Inc

Kohl's Lands' End

lululemon athletica RTW Retailwinds1

Nordstrom

Ross Stores Stage Stores

Duluth Holdings Inc

Stein Mart Tillv's Carter's 1 Crew

Hanesbrands Urban Outfitters

Express Zumiez

Tailored Brands

Mens Wearhouse

K&G Moores Jos. A. Bank **Craft and Fabric Stores**

Build-A-Bear Workshop

Michael's

Electronics Stores

Best Buy GameStop

General Merchandise

Ollie's Bargain Outlet Holdings

Walmart

BJ's Wholesale Club Holdings

Big Lots Costco Dillard's Dollar General Dollar Tree Stores

Five Below Fred's Target

Tuesday Morning

Groceries

Village Super Market Weis Markets **Grocery Outlet Publix Super Markets**

Home Furnishings

Bed Bath & Beyond Ethan Allen Haverty Furniture Kirkland's Pier1 Imports

Restaurants

Bad Daddy's Burger Bar **BJ'S Restaurants**

Boiangles'

Carrols Group/Burger King

Cheesecake Factory

Chipotle Mexican Grill

Cracker Barrel Dave & Buster's Foot Locker Habit Burger Grill Jamba Juice

Kona Grill

Noodles & Company Potbelly Sandwich Shop

Red Robin Texas Roadhouse

Wingstop Zoe's Kitchen Sally Beauty BI'S Restaurants Carrols Group (Burger King-Popeves) (co.-owned)

Cheesecake Factory

Chipotle Mexican Grill AMC Entertainment Cracker Barrel

Kona Grill

Potbelly Sandwich Shop

Red Robin Texas Roadhouse

Denny's Restaurant McDonald's (company-owned)

Noodles & Co.

Wendy's

Starbucks (company operated)

Darden Restaurants

Olive Garden

Longhorn Steakhouse

Cheddar's The Capital Grille Season's 52

Bahama Breeze

Darden Restaurants (cont.) Fddie V's

Restaurants (cont.)

Yard House

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Shoe Stores

Caleres (Brand Portfolio)

DSW

Shoe Carnival Boot Barn, Inc.

Sporting Goods

Big 5 Sporting Goods Dick's Sporting Goods

Personal Care

Ulta Beauty Inc

Theaters

Regal Entertainment

Home Improvement

Home Depot Lowes

> **Lumber Liquidators** Tile Shop Holdings

Pharmacies

CVS

Walgreens

Miscellaneous Office Depot

Planet Fitness Tiffany & Co