## Factset Mergerstat® / BVR Control Premium Study™ Advanced Search Results

Prepared: 4/6/2015 10:12:03 AM (PST)

## **Search Criteria**

Total transactions found meeting criteria: 21 Your search results are based upon this criteria:

- 1. Target SIC Code ('5812')
- 2. Date Effective (1/2/1998 12/31/2000)

| · ·  |                | -          | •                  |                   |        |                        |                          |                                  |
|--|----------------|------------|--------------------|-------------------|--------|------------------------|--------------------------|----------------------------------|
| Transaction Summary  |                |            |                    |                   |        |                        |                          |                                  |
| Statistic Co.  |                | ount Range |                    | Mean              | Median | Harmonic<br>Mean       | Coefficient of Variation |                                  |
| Effective Date   | 21             |            | .998 -<br>2/2000   |                   | N/A    | N/A                    | N/A                      | N/A                              |
| Net Sales LTM (USD)  | 21             | \$8 - 9    | \$1,409            |                   | \$247  | \$159                  | N/A                      | N/A                              |
| EBITDA CashFlow LTM (USD)  | 21             | (\$87)     | - \$124            |                   | \$22   | \$8                    | N/A                      | N/A                              |
| Deal Value (\$mil-US)  | 21             | \$1 - 9    | \$593              |                   | \$145  | \$70                   | N/A                      | N/A                              |
| MergerStat Control<br>Premium  | 21             | -33.6      | % - 149.           | 3%                | 38.4%  | 33.8%                  | N/A                      | N/A                              |
| Implied Minority Discount  | 21             | -50.7      | % - 0.6            |                   | 19.6%  | 25.3%                  | N/A                      | N/A                              |
| Price/Sales  | 20             | 0.12       | - 2.02             |                   | 0.67   | 0.56                   | 0.40                     | 0.76                             |
| Price/Income   | 13             | 2.65       | - 38.06            |                   | 18.01  | 15.53                  | 11.22                    | 0.58                             |
| Price/Book Value   | 18             | 0.63       | - 6.05             |                   | 2.39   | 1.36                   | 1.32                     | 0.81                             |
| Target Invested<br>Capital/EBIT  | 12             | 6.42       | - 21.14            |                   | 12.52  | 11.50                  | 11.11                    | 0.36                             |
| Target Invested<br>Capital/EBITDA  | 16             | 3.71       | - 23.54            |                   | 8.32   | 7.64                   | 6.91                     | 0.56                             |
| Transactions   |                |            |                    |                   |        |                        |                          |                                  |
| Target Target No SIC Business Description  | Date<br>Effect | ive        | Shares<br>Acquired | Net<br>Sal<br>LTN | es Ca  | BITDA<br>ash Flow<br>M | Deal<br>Value            | MergerStat<br>Control<br>Premium |
| Sells coffee beverages, coffee beans, cookies, pastries, ice cream, and coffee related merchandise Owns, | 7/8/19         | 999        | 100.0              | \$24              | 1 (\$  | 2.130)                 | \$31.840                 | 149.3%                           |
| 2 5812 operates, and   | 12/20          | /2000      | 100.0              | \$16              | 56 \$2 | 25.190                 | \$105.250                | 117.5%                           |

| -17 ( | <i>7</i> 2010 |      |  | Basiliess vaic | additiviance Date | a   /tavarioca | ocai on report |           |        |
|-------|---------------|------|--|----------------|-------------------|----------------|----------------|-----------|--------|
|       | 3 5           | 5812 | franchises<br>restaurants<br>Operates<br>restaurants,<br>gift shops and<br>related<br>facilities at 70<br>airports | 8/27/1999      | 100.0             | \$1,409        | \$124.400      | \$528.030 | 61.5%  |
|       | 4 5           | 5812 | Operates and franchises a chain of restaurants Operates 142  | 10/1/1999      | 70.0              | \$24           | \$3.110        | \$9.810   | 65.6%  |
|       | 5 5           | 5812 | restaurants in<br>13<br>southeastern<br>and mid-<br>Atlantic states<br>Operates                                    | 5/28/1998      | 100.0             | \$241          | \$6.620        | \$46.170  | 45.3%  |
|       | 6 5           | 5812 | Wendy's<br>hamburger<br>restaurants  | 4/6/1998       | 100.0             | \$221          | \$20.900       | \$128.580 | 49.5%  |
|       | 7 5           | 5812 | Operates and franchises buffet restaurants   | , ,            | 100.0             | \$962          | \$118.340      | \$576.340 | 21.1%  |
|       | 8 5           | 5812 | Operates Rock<br>Bottom<br>Restaurant &<br>Brewery and<br>Old Chicago<br>restaurants                               | 8/16/1999      | 100.0             | \$159          | \$12.840       | \$80.560  | 53.8%  |
|       | 9 5           | 5812 | Owns and operates Mexican-style restaurants  | 8/30/2000      | 45.0              | \$17           | \$0.670        | \$1.120   | 45.5%  |
|       | 10 5          | 5812 | Owns and operates Mexican and Southwestern-themed restaurants  | 12/22/2000     | 74.1              | \$17           | (\$0.180)      | \$7.330   | 125.0% |
|       | 11 5          | 5812 | Owns and operates a chain of fishand-chips restaurants   | 2/16/2000      | 100.0             | \$16           | \$2.530        | \$32.580  | 33.1%  |

| 4/6/2015 |   | Business vail | uation Market Dat | a   Advanced | Search Report |           |        |
|----------|---|---------------|-------------------|--------------|---------------|-----------|--------|
| 12 5812  | Operates coffee shops and restaurants   | 11/8/1999     | 100.0             | \$18         | \$2.690       | \$9.770   | -19.6% |
| 13 5812  | Owns and operates 34 full-service restaurants   | 4/5/1999      | 100.0             | \$97         | \$8.310       | \$35.490  | 12.3%  |
| 14 5812  | Develops,<br>owns, and<br>operate<br>restaurants                                      | 12/1/2000     | 95.4              | \$265        | (\$86.930)    | \$69.870  | -16.1% |
| 15 5812  | Operates family restaurant chains   | 7/5/2000      | 60.3              | \$304        | \$16.130      | \$76.360  | 1.4%   |
| 16 5812  | Owns<br>franchise<br>restaurants<br>with limited<br>menu                              | 1/5/1998      | 100.0             | \$421        | \$71.280      | \$592.500 | 11.9%  |
| 17 5812  | Develops and operates a restaurant chain Italian food                                 | 8/13/1999     | 65.6              | \$378        | \$77.470      | \$388.620 | 7.9%   |
| 18 5812  | Operates and franchises 40 family-style full-service restaurants in the US and Canada | 1/25/1999     | 100.0             | \$66         | \$6.220       | \$45.300  | 39.1%  |
| 19 5812  | Operates chicken restaurants  | 10/30/1998    | 100.0             | \$8          | \$6.780       | \$146.300 | 1.9%   |
| 20 5812  | Owns and operates hamburger restaurants   | 8/10/1999     | 100.0             | \$137        | \$22.450      | \$16.420  | -33.6% |
| 21 5812  | Operates<br>franchises and<br>travel centers  | 11/3/1999     | 100.0             | \$225        | \$26.910      | \$110.260 | 33.8%  |

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